







Unique Partnership

Proven Model

Advisory Board

Town Hall Meetings

Polling

Final Report and Recommendations





The Partnership



Founded in 1983, the Council is a non-profit, non-partisan organization committed to;

- Encourage innovation and results-oriented performance in government;
- Connect citizens to their government and encourage citizen participation;
- Attract and develop talented people for public service; and
- Promote the use of technology as a powerful resource for excellence in government.

Global Markets Institute
Goldman Sachs

The Global Markets Institute's scholarship, events and thought leadership seek to address three public policy platforms on a global scale:

- Security: enhance individual, national and international financial security
- Opportunity: develop infrastructure and innovation
- Prosperity: foster capital market access and development

Global Markets Institute
Goldman Sachs

American Jobs: A National Conversation



The Model

Homeland Security from the Citizens' Perspective

- Launched in the Fall of 2003
- Redefined the Town Hall Meeting with a 7 city tour
- Combined National Polling Data with Live Interactive Polling from the Town Hall Meetings
- Utilized Expert Working Groups and Advisory Board Members
- Produced the groundbreaking report "We the People: Homeland Security from the Citizens' Perspective", which provided detailed recommendations for action at all levels.









The Advisory Board

Co-Chairs

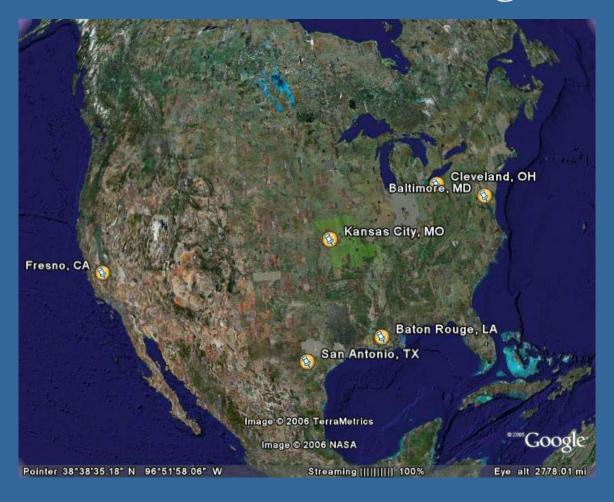
<u>Alexis He</u>rman and Stephen Goldsmith







The Town Hall Meetings





Town Hall Snapshot: San Antonio, TX

Date: November 23, 2004

Location: University of Texas at San Antonio



Henry Cisneros Chairman American CityVista



Roel C. Campos Commissioner U.S. Securities and Exchange Commission



Nelson Wolfe Bexar County Judge



Dr. Lynda de la Vina Dean UTSA College of Business

Community Partners:













Town Hall Snapshot: Baltimore, MD

Date: February 10, 2005

Location: Johns Hopkins University



Martin O'Malley Mayor



Aris Melissaratos
Secretary
MD Dept. of
Business and
Economic Development



Diane Bell President and CEO Empower Baltimore Management Corp.



Joseph Haskins, Jr. CEO I Harbor Bank of Maryland



Kevin Plank Founder and President Under Armour (



Dr. Ed Montgomery t Dean College of Behavioral & Social Sciences University of Maryland

Community Partners:

JOHNS HOPKINS

BUSINESSJOURNAL



Town Hall Snapshot: Cleveland, OH

Date: March 29, 2005 Location: Cleveland State University



Jane Campbell Mayor



Bruce Johnson Lt. Governor Ohio



Stephanie McHenry President and CEO ShoreBank



John Ryan
Executive Secretary
Cleveland AFL-CIO



A.J. Hyland
President and CEO
Hyland Software, Inc.



Myron F. Robinson President and CEO Urban League of Greater Cleveland

Community Partners:











THE PLAIN DEALER



Town Hall Snapshot: Baton Rouge, LA

Date: August 2, 2005
Location: Louisiana State University



Richard Baker Congressman Louisiana 6th District



Melvin "Kip" Holden Mayor-President Baton Rouge



Madhu Beriwal
President and CEO
Innovative Emergency
Management, Inc.



Bill Borne CEO Amedisys



Dr. Myrtle Dorsey
Chancellor
Baton Rouge
Community College



Bruce March
Manager
ExonnMobil Refining &
Supply Company

Community Partners:



2theadvocate.com











Town Hall Snapshot: Fresno, CA

Date: October 19, 2005
Location: California State University, Fresno



Alan Autry Mayor Fresno



Carol Chandler
Partner
Chandler Farms



Curt Madden CEO One by One Leadership



David L. McDonald President and CEO Pelco



Frederick R. Ruiz Co-Founder and Chairman Ruiz Foods. Inc.

Community Partners:











Town Hall Snapshot: Kansas City, MO

Date: November 17, 2005 **Location: The Kauffman Foundation**



Kay Barnes Mayor Kansas City, MO



Mark Ernst Chairman, President and CEO H&R Block, Inc.



Dr. Elson Floyd President University of Missouri



Carol Marinovich Vice-President Fleishman-Hillard



Neal Paterson Chairman and CEO Cerner Corp.

Community Partners:

Ewing Marion KAUFFMAN Foundation











Global Markets Institute
Goldman Sachs

American Jobs: A National Conversation



The Town Hall Meetings







The Town Hall Meetings







Polling





What is a good job?

How important is access to capital in creating jobs?

Who is responsible for creating good jobs?

What is the role of government?

What is the role of the private sector?

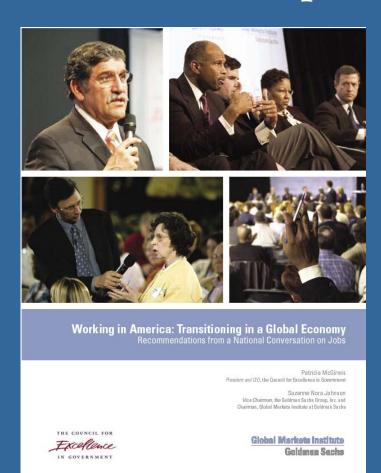
What is the role of the individual?

San Antonio * Baltimore * Cleveland * Baton Rouge * Fresno * Kansas City





The Final Report and Recommendations



Five Major Themes Emerged

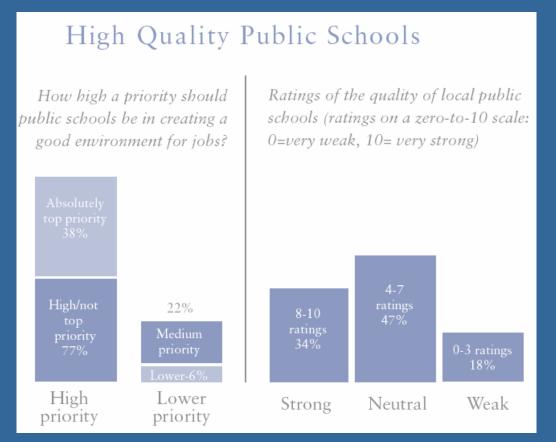
- Education is the most important key to developing the economy and creating and retaining good jobs.
- Collaboration between the public and private sectors is imperative for growth.
- Strategies and mechanisms for accessing investment capital need to be established and well-communicated to enhance business formation and growth.
- Beyond obtaining and continuously upgrading basic skills, individuals need to demonstrate the will to work.
- Adaptation at institutional and personal levels is vital to creating good jobs in a competitive





The Final Report and Recommendations

Theme 1: Education is the most important key to developing the economy and creating and retaining good jobs.

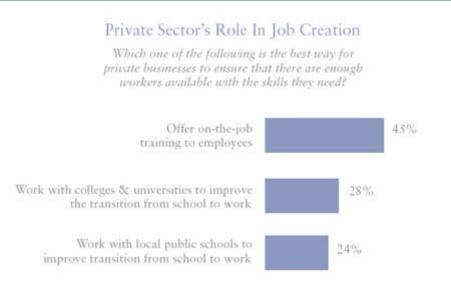






The Final Report and Recommendations

Theme 2: Collaboration between the public and private sectors is imperative for growth.



Government's Role In Job Creation

Which one of the following is the best way for private businesses to ensure that there are enough workers available with the skills they need?







The Final Report and Recommendations

Theme 3: Strategies and mechanisms for accessing investment capital need to be established and well-communicated to enhance business formation and growth.

Importance of Investment Capital How important is access to investment capital in creating jobs? Very / fairly important Baton Rouge 87% Cleveland 80% Kansas City 79% 79% San Antonio National Poll 75% lust somewhat 74% Fresno Baltimore 74% Important Not that Important





The Final Report and Recommendations

Theme 4: Beyond obtaining and continuously upgrading basic skills, individuals need to demonstrate the will to work.







The Final Report and Recommendations

Theme 5: Adaptation at institutional and personal levels is vital to creating good jobs in a competitive global economy.







The Final Report and Recommendations Old View New Understanding

Job security is the most important quality of a good job.

The public is looking for instant ways to create jobs.

The best way to attract new jobs is to offer incentives to companies.

There is not enough investment capital to start new businesses that can spark job creation.

America's work ethic is unparalleled.

Wages and health insurance are the most important qualities of a good job.

The long-term approach of investing in education is the most important way to develop a skilled, globally competitive workforce.

Long-term investments in infrastructure and education are more important than short-term enticements.

There is plenty of capital available, but there are not enough mechanisms to connect capital with business ventures.

The U.S. may be falling behind other countries in terms of its work ethic.

Americans prefer to reward corporations





The Final Report and Recommendations Recommendations

Invest in Education

Promote innovative public-private partnerships to leverage the strengths of government, business and the community.

Create innovative approaches to link capital with local entrepreneurs.

Focus on skill and will.

Continue this conversation between the private and public sectors, and with the community at large.



